# erdo **Business Case**



A book shop can use ERDA to improve customer experience and reduce workload.

Imagine a situation where a customer is unsure which book to purchase out of two different options. Instead of having to wait for a customer service representative to become available, the customer can simply ask the chatbot for a comparison between the two books. Our AI model, trained on the book shop's data, can provide personalized responses with accurate information about each book.

This leads to increased customer satisfaction, reduced workload for customer service representatives, and ultimately more sales for the book shop.



# **Bot Deflection**

Reducing workload for customer service representatives



### Increase

Customer satisfaction Leading to more sales



By reducing the need for human intervention





## Personalized

Responses Providing accurate information and recommendations to customers